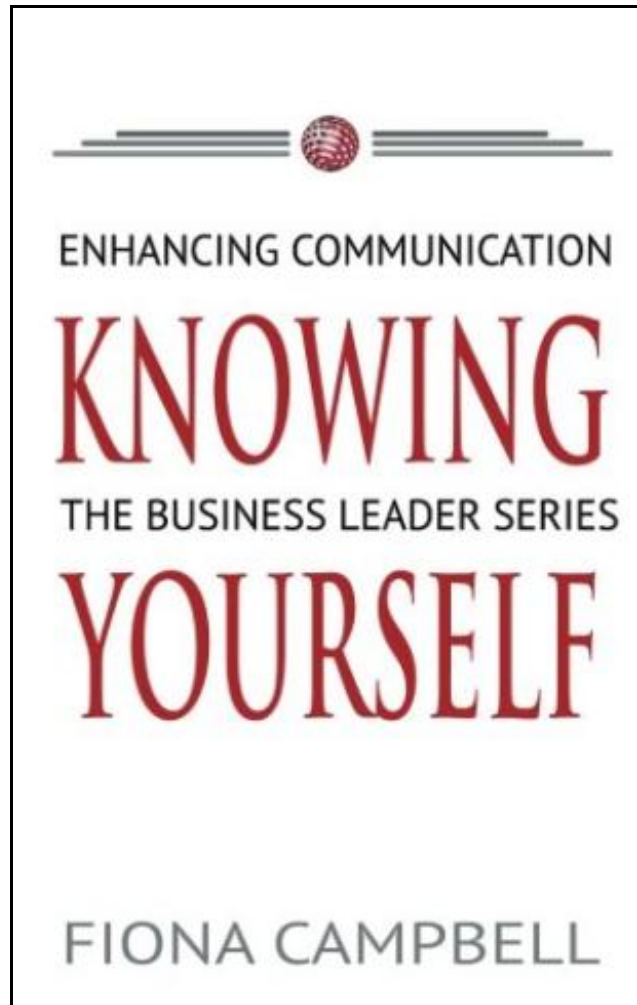


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Createspace, United States, 2014. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Many people who become business leaders do so little or no training in the art of communicating with others. If you are serious about developing your communication skills as a leader, getting to know how others see you is the first place to start. In this book Fiona Campbell shares the techniques she teaches senior executives to enhance their communications skills for building effective teams, developing their key people, growing their business and creating a great place to work. She introduces how to use the R.A.F.T. (c) Model to find out how the results you get are impacted by your actions, feeling and thoughts. Readers of this book have said: Steven Covey said Management is efficiency in climbing the ladder of success; leadership determines whether the ladder is leaning against the right wall. The author has written a book which recognises the difference between management and leadership. This publication alone won't make you the perfect communicator but it will DEFINITELY make understand why you want to communicate, to whom and what your audience needs to hear - and actually that's what it's all about. Steven Covey would approve, so do I. Succinct, simple, as it should be, and very much to the point. Vital for business leaders to understand the simplicity and lack of ego required to get not only results, but a cohesive team, and loyalty, with which results are achieved. This little gem is great. a simple book about good communication using the basic principles of NLP and common sense, of course, not that common in the modern world. I really enjoyed it.



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