



Preparing for Mediation: What You Need to Know (Paperback)

By Jeffrey P. Aiken

Cengage Learning, Inc, United States, 2010. Paperback. Book Condition: New. 211 x 135 mm. Language: English . Brand New Book. Mediation has gained prevalence in the last decade or so as the preferred method for effectively negotiating disputes in virtually all fields. Preparing for Mediation is designed to familiarize you with the basics and subtleties of the mediation process, helping you to set realistic expectations. This easy-to-read guide will educate you on the various benefits of mediation and the techniques your attorney may utilize in order to help you achieve a mutually acceptable settlement. When is mediation the best course of action? What is expected of you as the client and how can you effectively prepare? What common impediments arise and how can they be resolved? Preparing for Mediation can help you answer these questions in your effort to avoid the risks and uncertainty of moving forward with the litigation or arbitration process. You'll be an informed and educated client after reading this guide, ready to work collaboratively with a lawyer and sit at the mediation table with confidence.



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